Proposed 2017 Budget

NARRATION OF 2017 PROPOSED BUDGET

Benevolence Factor – Proposed 2017: 17.75% The benevolence factor is the percentage churches are apportioned based on their operating expenditures, less

exclusions. The percentage for 2017 is the same as the percentage used in 2016.

Apportionment Collection Rate - Proposed 2017: 92%

The projected collection of the amount apportioned to churches in the 2017 Budget is 92%

REVENUE

Apportionments: \$14,218,923

A church's share of the local and global mission work and operating expenses of the Annual Conference as determined by the apportionment formula.

Grants: \$122,650

This represents grants given directly to the conference for ministry and mission. For example, General Church grants to operate the episcopal office and residence.

Event Registration: \$2,089,831

This includes Annual Conference registration, workshop registrations, camping and retreat registrations (the majority of line item) and other conference events.

Publications: \$19,176

This includes sales or rentals of publications, DVDs, paid UMConnection subscriptions, and other materials.

Individual Gifts: \$0

Gifts coming from individuals for specific programs. These are for the conference specifically, rather than for ministries outside of the conference. No such gifts are anticipated in 2017.

Reimbursements: \$99,783

The conference receives reimbursements from denominational agencies for specific operating programs. The Trustees are reimbursed for the expenses of property upkeep when that property is sold.

Other Income/Sources of Funds: \$2,048,892

Miscellaneous income or sources of funds, such as the use of funds held from previous years, funding from agency reserve funds, etc.

Interest: \$30,000

An estimate of the interest the conference will earn on operating funds in investment vehicles.

TOTAL OPERATING REVENUE: \$18,629,255

EXPENSES

I. DISCIPLESHIP

Regional Ministry: \$2,414,781

Funds to operate the ministries and administrative support of the Regions. The Regions include the Southern Region, Baltimore Region, Washington Region and Western Region.

Discipleship Ministry Teams

Connectional Ministries: \$2,557,569

Funds to operate the ministries and administrative aspects of the Connectional Ministries Team. Administrative expenses include salary expense, benefits, travel, and continuing education. Ministries funded by Connectional Ministries include children, youth, young adult, campus ministry, and camping ministries. Funds are also allocated for Discipleship Council and Connectional Table.

- a. Youth Ministries engage and support young disciples of Jesus Christ.
- b. Camping Ministries provide opportunities for spiritual growth and formation for children and adults.
- c. Campus Ministries includes activities of young adult ministry on area college campuses.

Focus on Missions & Advocacy:

a. Conference Mission and Social Justice Programs: \$561,596

Through grants to specific social justice ministries, such as Action for the Homeless, Appalachian Development, and UM Community Services, the conference seeks to grow mission and ministry.

This ministry area also includes funds for our covenant partnership ministries in other conferences, such as Zimbabwe, Korea, Latin America, and Russia. Funds are also devoted to the Hope for the City Initiative, Deaf Ministries, and Justice for Our Neighbors.

b. General and Jurisdictional Apportionments: \$3,574,384

The funds that the denomination and Northeastern Jurisdiction request for ministry and programs, from each conference. The conference is proud of its track record of paying 100% of these apportionment askings, consistently, for more than a decade. They include contributions to the specific funds listed below:

- World Service To help our denomination to strengthen its evangelism efforts, stimulate church growth, expand Bible studies and enrich spiritual commitment. This fund allows us to share in a worldwide ministry, including support for missionaries.
- Interdenominational Cooperation This fund allows United Methodists to have an effective presence in the activities of ecumenical organizations.
- Africa University This fund supports the further development of a United Methodist affiliated university for men and women in Africa.
- Black College Fund This fund represents the denomination's support of the operation and capital funding of historically black colleges and medical schools.
- Ministerial Education Fund This fund provides our church support for the recruitment and education of future pastors and bishops.
- Episcopal Fund This fund pays the salaries and benefits of active bishops in the denomination and supports retired bishops.
- General Administration This fund supports administrative areas of the church, such as the General Council on Finance and Administration, the General Conference session, and Archives and History.
- Jurisdictional Administration This fund supports mission and ministry throughout the Northeastern Jurisdiction.

Congregation & Leadership Development: \$365,664

Funds to operate the ministries and administrative aspects of the Congregation and Leadership Development (CLD) Team. Administrative expenses include salary expense, benefits, travel, and continuing education. Ministries funded by this area include a focus on church growth and church leaders.

Focus on Church Growth: \$1,224,864

- a. Grants to local churches and ministries to grow congregations and expand ministry in the community.
- b. Start new churches
- c. Latino/Hispanic Ministries
- d. Strengthening the Black Church

Focus on Leaders: \$287,634

- a. The Discipleship Academy Learning opportunities and training for all congregations with a focus to develop current and future leaders within the church.
- b. Discipleship Boards and Agencies Includes funds for Board of Ordained Ministry and Ministerial Education Fund.

Total Discipleship Ministry Teams: \$8,571,712

TOTAL DISCIPLESHIP: \$10,986,493

II. STEWARDSHIP

Communications: \$623,903

The publications produced by this area are tools for telling the stories of the ministries of the Conference, such as the UMConnection newspaper, the website, social media and e-connection.

Operations: \$3,849,782

This area is responsible for overall operations of the conference including all conference infrastructures, facilities, IT, conference owned property, and relates to the Trustees and CFA.

- Property Ministries Performed by the Conference trustees who oversee all property owned by the conference and the management of the Conference Mission Center.
- Archives and History The conference provides some of the ongoing support for the preservation of our United Methodist heritage.
- Conference Chancellor Provides legal resources to the Trustees and other conference leadership.
- Annual Conference Commission on Sessions This commission prepares all aspects of the Annual Conference Session and executes the onsite implementation of the program and logistics.

Finance: \$509,546

This area is responsible for maintaining and administering comprehensive fiscal and administrative policies and services. The office of the treasurer provides support and information for clergy and laity in the local churches.

HR/Benefits Administration: \$2,217,732

This office administers all clergy and laity benefit plans for the conference and cares for our staff and clergy including personnel related items.

• Retiree Benefits - Annual amount of health insurance premiums for currently retired conference clergy

TOTAL STEWARDSHIP: \$7,200,963

Episcopal Leadership Ministry: \$441,799

Ministries that lead our mission and develop the leadership to lead congregations, ministries and staff.

TOTAL OPERATING EXPENSES: \$18,629,255

OPERATING NET: \$0

SUMMARY	2015 ACTUAL (UNAUDITED)	2016 BUDGET	2017 BUDGET
Benevolence Factor	17.75%	17.75%	17.75%
Collection Rate	92.00%	92.00%	92.00%
INCOME	<i>52.00 %</i>	<i>52.</i> 00 %	<i>72.00 70</i>
APPORTIONMENTS	14,128,185	14,330,827	14,218,923
NON-APPORTIONED INCOME			
Grants	82,981	123,800	122,650
Event Income	1,960,093	2,037,968	2,089,831
Publications	2,054	19,176	19,176
Individual Gifts	10,957	0	0
Reimbursements	45,719	119,783	99,783
Other Income/Sources of Funds	866,246	477,912	2,027,892
Interest	63,759	30,000	30,000
Carry Forward Budgeted	21,000	21,000	21,000
Carry Forward Unbudgeted	0	0	0
TOTAL NON-APPORTIONED INC	, ,	2,829,639	4,410,332
TOTAL INCOME	17,180,994	17,160,466	18,629,255
EXPENSE			
DISCIPLESHIP			
REGIONS			
Southern Region	597,602	577,267	592,031
Baltimore Region	599,789	577,367	592,131
Washington Region	644,328	597,436	627,438
Western Region	572,400	588,417	603,181
TOTAL REGIONS	2,414,119	2,340,487	2,414,781
MINISTRY TEAMS			
Connectional Ministries	2,439,464	2,423,835	2,557,569
Focus on Missions & Advocacy	4,129,166	4,030,190	4,135,981
Note: General Apportionments	3,493,309	3,491,262	3,574,384
Congregation & Leadership Develop.	286,699	295,199	365,664
Focus on Church Growth	1,361,041	1,224,864	1,224,864
Focus on Church Leaders	249,517	287,634	287,634
TOTAL MINISTRY TEAMS	8,465,887	8,261,722	8,571,712
TOTAL DISCIPLESHIP	10,880,006	10,602,209	10,986,493
STEWARDSHIP			
Operations	2,911,695	2,842,769	3,849,782
Communications	593,454	610,220	623,903
Finance	473,458	499,446	509,546
HR/Benefits	1,860,553	2,211,576	2,217,732
TOTAL STEWARDSHIP	5,839,160	6,164,011	7,200,963
EPISCOPAL OFFICE	463,897	394,246	441,799
TOTAL OPERATING EXPENSE	17,183,063 (2,069)	17,160,466 0	18,629,255 0

[#] - Denotes items funded from Non-Apportionment sources. Includes percent non-apportioned if less than 100%

Personnel		EXPENSES	2016 BUDGET	2017 BUDGET PROPOSED
Personnel		Personnel		
Paragraphic	.E.	Total Salary	413,422	424,171
Personnel	D	Total Benefits	114,895	118,910
Regional Strategy/Program Meetings 1,000 1,000		Total Personnel	528,317	543,081
Regional Strategy/Program Meetings 1,000 1,000	Z	Travel	22,000	22,000
Regional Strategy/Program Meetings 1,000 1,000	H	Continuing Education	4,200	4,200
District Superintendent	\equiv	Regional Strategy/Program		
District Superintendent	5	Meetings	1,000	1,000
District Superintendent	0	Washington East District		
Annapolis District	0)	District Superintendent	2,500	2,500
District Superintendent		Washington East District	2,000	2,000
Annapolis District 2,000 10,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Supplies 2,300 500 500 Postage 500 500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment Equipment Equipment 2,000 2,000 Total Southern Region 577,267 592,031 Personnel Total Salary 413,422 424,171 Total Benefits 114,895 118,910 Total Personnel 528,317 543,081 Travel 21,500 21,500 Continuing Education 4,800 4,800 Regional Strategy/Program 4,800 4,800 Regional Strategy/Program 1,000 1,000 Baltimore Suburban District 2,000 2,000 Baltimore Metropolitan District District Superintendent 2,500 2,500 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Total Regional Strategy/Program 10,000 10,000 Administration 10,000 10,000 Total Regional Strategy/Program 10,000 10,000 Copying and printing 2,200 2,200 Total Regional Strategy/Program 10,000 10,000 Administration 10,000 1,500 Total Administration 10,250 10,250 Property and Equipment Equipment Equipment Equipment Equipment Equipment 2,000 2,000 2,000 Contingency 2,000 2,000 2,000 2,000 Contingency 2,000 2,000 2,000 2,000 Total Regional Strategy/Program 10,250 10,250 Total Administration 10,250 10,250 Property and Equipment 2,000 2,000 2,000 2,000 Contingency 2,000 2,000 2,000 2,000 Continuency 2,000 2,000 2,000 Continuency 2,000 2,000 2,00		Annapolis District		
Total Regional Strategy/Program 10,000 2,200 2,200 Supplies 2,300 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 1,500 1,500 1,0		District Superintendent	2,500	2,500
Administration Copying and printing 2,200 2,200 2,300 2,300 2,300 2,300 2,300 2,300 2,300 2,300 2,300 2,300 2,500 1,50		Annapolis District	2,000	2,000
Copying and printing 2,200 2,300 Supplies 2,300 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 3,750 3,750 Total Administration 10,250 10,250 Total Administration 10,250 10,250 Total Administration 10,250 10,250 Total Southern Region 577,267 592,031		Total Regional Strategy/Program	10,000	10,000
Supplies		Administration		
Supplies		Copying and printing	2,200	2,200
Postage		1. 0 1		
Cell Phone 3,750 3,750 Total Administration 10,250 10,250			500	500
Total Administration		Telecommunications	1,500	1,500
Property and Equipment Equipment Equipment S00 S00 Contingency 2,000 2,000 Total Southern Region S77,267 S92,031		Cell Phone	3,750	3,750
Equipment		Total Administration	10,250	10,250
Equipment		Property and Equipment		
Contingency 2,000 2,000 Total Southern Region 577,267 592,031			500	500
Personnel		Contingency	2,000	2,000
Travel 21,500 21,500 Continuing Education 4,800 4,800 Regional Strategy/Program Meetings 1,000 1,000 Baltimore Suburban District District Superintendent 2,500 2,500 Baltimore Metropolitan District District Superintendent 2,500 2,000 Baltimore Metropolitan District 2,000 2,000 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 Property and Equipment Equipment 500 500 Contingency 2,000 Contingency 2,000 Contingency 5,000 Contingency 5			577,267	592,031
Travel 21,500 21,500 Continuing Education 4,800 4,800 Regional Strategy/Program Meetings 1,000 1,000 Baltimore Suburban District District Superintendent 2,500 2,500 Baltimore Metropolitan District District Superintendent 2,500 2,000 Baltimore Metropolitan District 2,000 2,000 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 Property and Equipment Equipment 500 500 Contingency 2,000 Contingency 2,000 Contingency 5,000 Contingency 5		Personnel		
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Travel 21,500 21,500 Continuing Education 4,800 4,800 Regional Strategy/Program Meetings 1,000 1,000 Baltimore Suburban District District Superintendent 2,500 2,500 Baltimore Metropolitan District District Superintendent 2,500 2,000 Baltimore Metropolitan District 2,000 2,000 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 Property and Equipment Equipment 500 500 Contingency 2,000 Contingency 2,000 Contingency 5,000 Contingency 5	a	Total Benefits	114,895	118,910
Regional Strategy/Program		Total Personnel	528,317	543,081
Regional Strategy/Program	Æ	Travel	21,500	21,500
Meetings	0	Continuing Education	4,800	4,800
Baltimore Suburban District District Superintendent 2,500 2,500 Baltimore Suburban District 2,000 2,000 Baltimore Metropolitan District District Superintendent 2,500 2,500 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration Copying and printing 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment Equipment 500 500 Contingency 2,000 2,000	\geq	Regional Strategy/Program		
District Superintendent 2,500 2,500 2,000	\equiv	Meetings	1,000	1,000
Baltimore Suburban District 2,000 2,000 Baltimore Metropolitan District 2,500 2,500 District Superintendent 2,500 2,000 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Equipment 500 500 Contingency 2,000 2,000	A	Baltimore Suburban District		
Baltimore Metropolitan District District Superintendent 2,500 2,500 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Equipment 500 500 Contingency 2,000 2,000	$\mathbf{\Omega}$	District Superintendent	2,500	2,500
District Superintendent 2,500 2,500 Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 10,000 Administration 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Contingency 2,000 2,000		Baltimore Suburban District	2,000	2,000
Baltimore Metropolitan District 2,000 2,000 Total Regional Strategy/Program 10,000 Administration 2,200 Copying and printing 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Contingency 2,000 2,000		Baltimore Metropolitan District		
Total Regional Strategy/Program 10,000 10,000 Administration 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Contingency 2,000 2,000		District Superintendent	2,500	2,500
Administration 2,200 2,200 Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Contingency 2,000 2,000				2,000
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Supplies 2,300 2,300 Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment Equipment 500 500 Contingency 2,000 2,000		Administration		
Postage 500 500 Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Equipment 500 500 Contingency 2,000 2,000		Copying and printing		
Telecommunications 1,500 1,500 Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Contingency 2,000 2,000		^ ^		
Cell Phone 3,750 3,750 Total Administration 10,250 10,250 Property and Equipment 500 500 Equipment 500 2,000 Contingency 2,000 2,000				
Total Administration10,25010,250Property and Equipment500500Equipment2,0002,000				
Property and Equipment Equipment 500 500 Contingency 2,000 2,000				
Equipment 500 500 Contingency 2,000 2,000			10,250	10,250
Contingency 2,000 2,000				
Total Baltimore Region 577,367 592,131				
		Total Baltimore Region	577,367	592,131

0	EXPENSES	2016 BUDGET	2017 BUDGET PROPOSED
	Personnel		
.0	Total Salary	428,422	449,561
9) Oi)	Total Benefits	119,064	126,027
Region	Total Personnel	547,486	575,588
	Travel	22,500	22,500
WASHINGTO	Continuing Education	4,200	4,200
9	Regional Strategy/Program		
\leq	Meetings	1,000	1,100
丢	Greater Washington District		
A	District Superintendent	2,500	2,500
\leq	Greater Washington District	2,000	2,200
	Central Maryland District		
	District Superintendent	2,500	2,500
	Regional Coordinator	0	1,000
	Central Maryland District	2,000	2,000
	Total Regional Strategy/Program	10,000	11,300
	Administration		
	Copying and printing	2,700	2,700
	Supplies	2,300	2,150
	Postage	500	500
	Telecommunications	1,500	1,500
	Cell Phone	3,750	4,400
	Total Administration	10,750	11,250
	Property and Equipment	,	,
	Equipment	500	500
	Contingency	2,000	2,100
	Total Washington Region	597,436	627,438
_	Personnel		
Region	Total Salary	413,422	424,171
<u>.</u>	Total Benefits	114,895	118,910
Se	Total Personnel	528,317	543,081
	Travel	28,500	27,500
Z	Continuing Education	3,200	4,200
NESTER	Regional Strategy/Program	3,200	7,200
S	Meetings	1,000	1,000
X	Frederick District	1,000	1,000
	District Superintendent	2,500	2,500
	Frederick District	2,000	2,000
	Cumberland/Hagerstown District	2,000	2,000
	District Superintendent	2,500	2,500
	Cumberland/Hagerstown Dist.	2,000	2,000
	Total Regional Strategy/Program	10,000 10,000	10,000
	Administration	10,000	10,000
	Copying and printing	2,200	2,200
	Supplies	2,700	2,700
	* *	500	500
	Postage Telecommunications	5,500	5,500
	Cell Phone	2,500	2,500
	Total Administration		
		13,400	13,400
	Property and Equipment	3,000	3,000
	Equipment	2,000	2,000
	Contingency Total Western Region	588,417	603,181
	Total Western Region	300,417	003,101

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	EXPENSES	2016 BUDGET	2017 BUDGET PROPOSED
S	Personnel		
Ministries	Total Salary	244,630	266,705
1	Total Benefits	59,648	74,767
<u> </u>	Total Personnel	304,278	341,472
\equiv	Travel	10,500	13,500
	Continuing Education	3,290	4,290
CONNECTIONAL	Department Strategy/Program	,	,
3	Discipleship Council	1,648	1,648
\equiv	Connectional Table	3,832	3,832
	Board of Laity	7,840	7,840
븻	Ministry of the Laity	44,000	44,000 #
	Children's Offering & Seminar	14,250	14,250 #
0	ROCK Event	270,000	270,000#
0	Youth Ministry - CCYM/DCYM	24,000	24,000
	Young Adults	2.,000	21,000
	Young Adult Strategy	27,053	27,053 #(5%)
	Campus Ministry	353,440	353,440
	Camping Ministry	1,344,954	1,440,994 #
	Total Department Strategy/Program	2,091,017	2,187,057
	Administration	_,0,, _,0,_,	- , - ,-,-,-
	Copying and printing	1,500	1,500
	Supplies	2,000	2,000
	Postage	250	250
	Cell Phone	1,000	2,500
	Total Administration	4,750	6,250
	Contingency	10,000	5,000
	Total Connectional Ministries	2,423,835	2,557,569 #(69%)
_			
lership	Personnel	101.040	242.022
S	Total Salary	191,249	243,033
e	Total Benefits	53,150	68,131
ad	Contract/Stewardship Resource Special		30,000 #
Q	Total Personnel	274,399	341,164
	Travel	11,800	15,300
60	Continuing Education	1,500	2,200
	Administration	2.000	1.500
\equiv	Copying and printing	2,000	1,500
V	Supplies	500	500
E C C	Postage	500	500
2	Cell Phone	2,500	2,500
9	Total Administration	5,500	5,000
CONGREGATIO	Contingency	2,000	2,000
9	Total Congregation & Leadership Developme	ent 295,199	365,664 #(8%)

2	EXPENSES	2016 BUDGET	2017 BUDGET PROPOSED
	Grants - New Faith Ministries	385,000	385,000
\geq	Grants - New Church Starts	296,224	296,224 #(12%)
9	Strategic Growth Initiatives	268,000	268,000
Growth	Equitable Compensation	70,000	70,000
\equiv	New Church Start Strategy Development	70,000	70,000 #(21%)
20	Small Church Ministry	3,800	3,800
	Congregation Development	45,000	45,000
CHURC	Latino/Hispanic Ministry	65,000	65,000
	Korean Ministry	3,120	3,120
	Asian-American Ministry	3,120	3,120
	Strengthening the Black Church	15,600	15,600
	Total Focus on Church Growth	1,224,864	1,224,864 #(4%)
er	Certified Lay Ministry	16,000	16,000 #
PE	Board of Ordained Ministry (BOOM)	74,000	74,000 #(54%)
G.	Other BOOM Expenses	41,250	41,250 #
	Ministerial Education Fund - BWC	156,384	156,384
5	Total Focus on Church Leaders	287,634	287,634 #(34%)
CHURCH Lead			
>	Grant - Quality of Life Retreats	3,605	3,696
Advocacy	Grant - Appalachian Development	3,698	3,790
00	Grant - MILC (MD Interfaith Legislative Commi	ittee) 500	500
\geq	Grant - United Methodist Community Services	3,698	3,790
Ad	Total Mission and Justice Grants	11,501	11,776
So	Commission on Disabilities	1,688	1,730
	Status and Role of Women	1,688	1,730
S	Ethnic Local Church Concerns	1,688	1,730
9	Grants -Unity & Ecumenical Concerns	29,149	29,149
SS	Unity & Ecumenical Concerns Oper Fund	1,061	1,061
MISS	Hope for the City	26,084	26,084
	Zimbabwe Partnership	39,557	64,558
	South Korea Partnership	13,731	13,731
	Latin American Partnership	2,252	2,252
	Eurasian Partnership	13,843	13,843
	Total Advocacy and Partnerships	130,741	155,868
	Operating Fund	6,956	7,130
	Peace with Justice	8,000	8,000 #
	Legislative Advocacy	16,995	16,995
	Drugs and Violence	2,186	2,186
	HIV AIDS	2,186	2,186
	Children and Poverty	11,255	11,255
	Native American Ministry	21,000	21,000 #
	Religion and Race	1,688	1,730
	Family Event - Kings Dominion	3,500	0
	Total Church and Society	73,766	70,482
	Total Church and Society	70,700	,
	Board of Global Ministries Secretary	546	560

2017 BUDGET PROPOSED

228,900 # (3%)

72,000

5,764

5,764

1,154

3,695

1,154

323,471

561,597

1,886,591

50,654

57,820

258,360

647,696

485,771

567,897

227,706

3,574,384

100,000

113,323

4,135,981 #(1%)

39,585

(161.925)

EXPENSES

Deaf Ministries

Justice for our Neighbors

Refugee Resettlement- UMCOR

World Services

Black College

Episcopal Fund

General Administration

Total Apportionments

AND APPORTIONMENTS

African University

Total Focus on Missions & Advocacy

Interdenominational Coop

Ministerial Education Fund

GENERAL & JURISDICTIONAL APPORTIONMENTS

Northeast Jurisdictional Apportionments

Replenish 10% Apportionment Reserve

Archives

TOTAL FOCUS ON MISSIONS & ADVOCACY

School of Christian Mission

Volunteers in Mission

Parish Nurse Ministry

Total Global Ministries

Disaster Response

Personnel		
Personnel Total Salary Total Benefits Total Personnel Travel Continuing Education	464,275	476,280
Total Benefits	127,052	131,492
Total Personnel	591,327	607,772
Travel	6,800	6,800
Continuing Education	2,100	2,600
Strategy/Program	,	,
Annual Conference - Sessions	340,000	375,000 #(53%
General/NEJ Conference	12,000	10,000
Operations Administration		
Copying and printing	2,800	2,800
Supplies	2,000	2,100
Postage	250	250
Conference Calls	400	400
Operational Hospitality	7,200	7,200
Cell Phone	2,250	2,250
Contingency	4,000	4,000
Total Operations Administration	18,900	19,000
Conference Administration		
Conference Secretary	3,000	3,000
Legal	130,000	123,000
Replenish Legal Reserve	0	200,000

2016 BUDGET

228,900

72,000

5,623

5.623

1,126

3,605

1,126

322,920

538,928

1,822,016

48,945

55,859

249,532

625,534 (156,383)

469,151

587,347

219,980

3,491,262

4,030,190

108,970

38,432

EXPENSES 2	016 BUDGET	2017 BUDGET PROPOSED
D & O Liability Insurance	22,000	22,000
Total Conference Administration	263,970	561,323
Property and Equipment		
Annual Conference Property		
Conference Property Insurance	139,500	143,000
Camp Debt Service	160,000	160,000
Episcopal Residence		
Taxes/fees	9,000	9,000
Maintenance	5,358	5,358
Utilities	10,100	10,100
Capital Expense	2,000	2,000
Contingency	1,000	1,000
Total Episcopal Residence	27,458	27,458 #(36%)
Total Annual Conference Property	326,958	330,458
Regional Offices		
Lease	20,657	21,277
Service Contracts	1,650	1,650
Total Regional Offices	22,307	22,927
Episcopal Office Lease	53,327	55,460
Facilities Management and IT		
Conference Center Costs		
Office Supplies	10,000	15,000
Postage	4,000	5,000 #
Conference Center Mortgage	655,274	638,802 #(11%)
Accelerated Mortgage Reserve	0	700,000
Utilities & Service Contracts	90,490	90,490
Maintenance/Janitorial Contracts	102,850	122,850
Improvements, furnishings	1,050	1,050
Replacement Reserve Fund	108,500	108,500
Information Technology Costs		
IT Services	128,166	72,000
Software & Development	15,000	15,000
Copiers and Machines	23,400	23,400 #(95%)
Computers and software	24,720	24,720
Telecommunications	21,630	21,630
Total Facilities Management and IT	1,185,080	1,838,442
Contingency	20,000	20,000
Total Operations	2,842,769	3,849,782 #(8%)

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	EXPENSES	2016 BUDGET	2017 BUDGET PROPOSED
لبا	Personnel		
9	Total Salary	315,790	323,689
A	Total Benefits	84,427	87,377
FINANC	Total Personnel	400,217	411,066
ш	Travel	1,424	1,300
	Continuing Education	2,633	2,758
	Administration		
	Copying and printing	1,927	1,827
	Supplies	2,200	2,050
	Postage	1,800	1,700
	Phone	180	180
	Cell Phone	800	800
	Bank Fees	22,000	22,000 #
	Document Scanning	6,500	6,500
	Financial Services Fees	18,000	18,000
	Audit	36,000	35,000
	Contract Services	1,264	1,264
	Contingency	1,000	1,500
	Total Administration	91,671	90,821
	Property and Equipment		
	Equipment	850	850
	Sevice Contracts - Accounting Software		2,751
	Total Property & Equipment	3,501	3,601
	Total Finance	499,446	509,546 #(6%)
R/Benefits	Personnel Total Salami	120,002	122 272 #/226/\
ef	Total Salary Total Benefits	129,992	133,372 #(22%)
en En	Total Personnel	36,126 166,118	37,389 170,761
8	Travel	2,507	2,800
2	Continuing Education	1,200	1,500
=	Strategy and Program	1,200	1,500
	Human Resources Programs:		
	Human Resources	2,500	2,500
	Staff Development	13,500	13,500
	Staff Recruitment	3,000	3,000
	Education Programs Health & I		350
	Moving Expense	160,000	160,000
	Retiree Programs:	100,000	100,000
	Retiree Luncheon	8,880	10,000 #(25%)
	Retiree Medical Premiums	1,837,630	1,837,630 #
	Laity Retiree Benefits	10,000	10,000
	Total Strategy and Program	2,035,860	2,036,980
	Administration	2,000,000	2,000,00
	Copying and printing	1,527	1,527
	Supplies Supplies	1,064	1,064
	Postage	1,500	1,300
	Cell Phone	800	800
	Contingency	1,000	1,000
	Total Administration	5,891	5,691
	Total HR/Benefits	2,211,576	2,217,732 #(85%)

EXPENSES

	EAFENSES	2010 BUDGE1	2017 BUDGET FROFUSED
S	Personnel		
Z	Total Salary	357,650	366,948
9	Contract services	30,000	30,000
A	Total Benefits	99,395	102,868
0	Total Personnel	487,045	499,816
_	Travel	15,700	11,163
COMMUNICATIONS	Continuing Education	3,376	3,376
	Programs and Operations	5,570	2,2,7
	Fees and subscriptions	1,025	1,025
0	Program supplies	4,551	10,000
	Total Regional Strategy/Program	5,576	11,025
	Administration	C , C , C	11,020
	Supplies	4,202	3,202
	Postage	23,000	23,000
	Copying	2,167	1,167
	Printing	60,002	62,002 #(31%)
	Cell Phone	3,000	3,000
	Equipment	3,152	3,152
	Total Administration	95,523	95,523
	Contingency	3,000	3,000
	Total Communications	610,220	623,903 #(3%)
	Total Communications	010,220	020,000 11 (5 %)
	D		
Office	Personnel Tatal Salarry	202 102	246 999
Œ	Total Banafta	203,102	246,888
	Total Benefits	56,444 250,546	69,211
7	Total Personnel	259,546	316,099 #(24%)
OPAL	Travel	13,000	4,000
00	Continuing Education	3,750	1,750
ISC	Strategy/Program	2 000	2,000
E	Episcopacy Committee	3,000 22,000	3,000 25,000
ш	Episcopal Discretionary Cabinet Budget	22,000	23,000
	Program/Retreats	20,000	20,000
	<u> </u>	20,000 4,000	20,000
	Cabinet Strategy Sustentation	47,000	4,000 47,000
		2,000	2,000
	Contingency Total Strategy/Cabinet	98,000	101,000
	Bishop's Day Apart	70,000	101,000
	Clergy	2,500	2,500
	Total Bishop's Day Apart	2,500 2,500	2,500 #
	Administration	2,500	2,500 II
	Copying and printing	1,700	1,700
	Supplies	2,500	2,500
	Postage	1,000	1,000
	Phone & Communication	4,200	4,200
	Cell Phone	4,550	3,550
	Total Administration	13,950	12,950
	Property and Equipment	10,700	14900
	Equipment	1,500	1,500
	Total Property and Equipment	1,500 1,500	1,500 #
	Contingency	2,000	2,000
	Total Episcopal Office	394,246	441,799 #(19%)
	2011 Physiolem Office	~	

2016 BUDGET

2017 BUDGET PROPOSED

Recommendations

STEWARDSHIP MINISTRIES

Recommendations from the Council on Finance and Administration

- 1. The proposed budget of \$18,629,255 shall be adopted for 2017, including an apportionment income budget of \$14,218,923. This represents a decrease of 0.8% in the apportionment asking compared to the 2016 budget.
- The Benevolence Factor (BF) for 2017 is set at 17.75%, the same value that was established in the 2016 budget. The collection rate assumption for 2017 is set at 92.0%, the same rate as 2016.
- As required by The Book of Discipline, the ratio for World Service and Conference Benevolences shall be set as follows: 33% for World Services and 67% for Conference Benevolences.
- 4 The firm of Ellin & Tucker is approved as independent auditors to audit the Conference Treasurer's financial records for 2016.
- The date for the closing of the 2016 books shall be set at January 10, 2017, with all payments to be received by the Treasurer's office not later than January 10, 2017.
- 6 The Baltimore-Washington Conference grants authority to the Council on Finance and Administration, in consultation with the Bishop and the Cabinet, to act on financial matters between sessions of the Annual Conference.

Rev. Dr. Ann Laprade, President

Paul J. Eichelberger, Chief Financial Office and Treasurer

Recommendations from Board of Pensions and Health Benefits

- 1. That BWC continue to provide retiree medical to all eligible participants must be on our medical plan 5 consecutive years prior to retirement.
- 2. That in accordance with paragraph (e) of Supplement One (Pre-1982), the surviving spouse pension benefit shall continue to be 85% of the participant's formula.
- 3. That the special grant for Madelyn Hoffman be continued.
- 4. Pre-1982 Service Past Service Rate (PSR): That the Annual Conference shall approve the following pre-1982 prior service funding plan in compliance with the Disciplinary requirement listed in \$\mathbb{I}1506.8\$: The Past Service Rate (PSR) for 2016 is confirmed at \$640. The PSR for 2017 will be set at \$665.
- 5. That the Annual Conference shall approve the following funding plans based on the receipt of a favorable opinion from the General Board of Pension and Health Benefits in compliance with the Disciplinary requirement listed in ¶1506.6.

Funded status and contributions are based on actuarial valuations as of January 1, 2015.

Pre-82 Plan: By General Conference mandate, Pre-82 liabilities are to be fully funded by December 31, 2021. Baltimore-Washington Conference is already fully funded, with its assets with the Pre-82 Plan equal to 168% of its liabilities.

Corridor Funding: Clergy Retirement Security Program (CRSP-DB) and Ministerial Pension Plan (MPP) annuities.

The funded Ratio for this funding is the same for all Conferences

Plan

Assets

Liabilities

Funded Ratio

1 Iaii	Assets	Liaomnes	I unucu Ivano
CRSP-DB	\$1.407B	\$1.270B	110.73%
MPP Annuities	\$3.465B	\$3.122B	110.98%

Post-Retirement Medical: Based on an interim actuarial report received in March 2016, the Post-Retirement Medical plan is reported to have a funding ratio of 64.3%. The ongoing view increases the funding ratio to 84.3%.

The funding plan as of December 31, 2015 is summarized below.

	Current View	Ongoing View
Discount Rate	4.0%	6.5%
Plan Liability	\$36,376,952	\$27,746,530
Plan Funding	\$23,380,412	\$23,380,412
Funded Status	(\$12,996,540)	(\$ 4,366,118)
Funded Ratio	64.3%	84.3%

6. That the following resolution, as required for IRS compliance, shall be approved:

Resolutions Relating to Rental/Housing Allowances for Retired or Disabled Clergypersons of the Baltimore-Washington Conference

The Baltimore-Washington Conference (the "Conference") adopts the following resolutions relating to rental/housing allowances for active, retired, or disabled clergypersons of the Conference:

WHEREAS, the religious denomination known as The United Methodist Church (the "Church"), of which this Conference is a part, has in the past functioned and continues to function through ministers of the gospel (within the meaning of Internal Revenue Code section 107) who were or are duly ordained, commissioned, or licensed ministers of the Church ("Clergypersons");

WHEREAS, the practice of the Church and of this Conference was and is to provide active Clergypersons with a parsonage or a rental/housing allowance as part of their gross compensation;

WHEREAS, pensions or other amounts paid to active, retired and disabled Clergypersons are considered to be deferred compensation and are paid to active, retired and disabled Clergypersons in consideration of previous active service; and

WHEREAS, the Internal Revenue Service has recognized the Conference (or its predecessors) as the appropriate organization to designate a rental/housing allowance for Clergypersons who are or were members of this Conference and are eligible to receive such deferred compensation;

NOW, THEREFORE, BE IT RESOLVED:

THAT an amount equal to 100% of the pension or disability payments received from plans authorized under The Book of Discipline of The United Methodist Church (the Discipline), which includes all such payments from the General Board of Pension and Health Benefits ("GBOPHB"), during the years 2016-2017 by each active, retired, or disabled Clergyperson who is or was a member of the Conference, or its predecessors, be and hereby is designated as a rental/housing allowance for each such Clergyperson; and

THAT the pension or disability payments to which this rental/housing allowance applies will be any pension or disability payments from plans, annuities or funds authorized under the Discipline, including such payments from the GBOPHB and from a commercial annuity company that provides an annuity arising from benefits accrued under a GBOPHB plan, annuity or fund authorized under the Discipline, that result from any service a Clergyperson rendered to this Conference or that an active, retired or disabled Clergyperson of this Conference rendered to any local church, annual conference of the Church, general agency of the Church, other institution of the Church, former denomination that is now a part of the Church, or any other employer that employed the Clergyperson to perform services related to the ministry of the Church or its predecessors, and that elected to make contributions to, or accrue a benefit under, such a plan, annuity or fund for such active, retired, or disabled Clergyperson's pension or disability as part of his or her gross compensation.

NOTE: The rental/housing allowance that may be excluded from a Clergyperson's gross income in any year for federal income tax purposes is limited under Internal Revenue Code section 107(2) and regulations there under to the least of: (1) the amount of the rental/housing allowance designated by the Clergyperson's employer or other appropriate body of the Church (such as this Conference in the foregoing resolutions) for such year; (2) the amount actually expended by the Clergyperson to rent or provide a home in such year; or (3) the fair rental value of the home, including furnishings and appurtenances (such as a garage), plus the cost of utilities in such year.